

Industry Solution

Casino Scenario



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PUDU



01 Scenario Solutions

The Status of Casino Industry

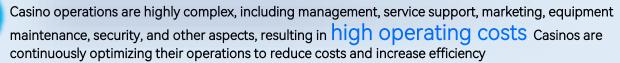


Huge market

The market size of the gambling industry is difficult to determine, but it is predicted that the annual revenue of the global gambling market reached 100+ billions of dollars in future years. Currently, the Asian region is the largest gambling market in the world, and Las Vegas and Macao are also famous gambling cities



Efficient operations





Continuously innovating

Various casinos are continuously introducing new technologies and applying them in various aspects of their operations Digitalization and AI are common understandings in the industry

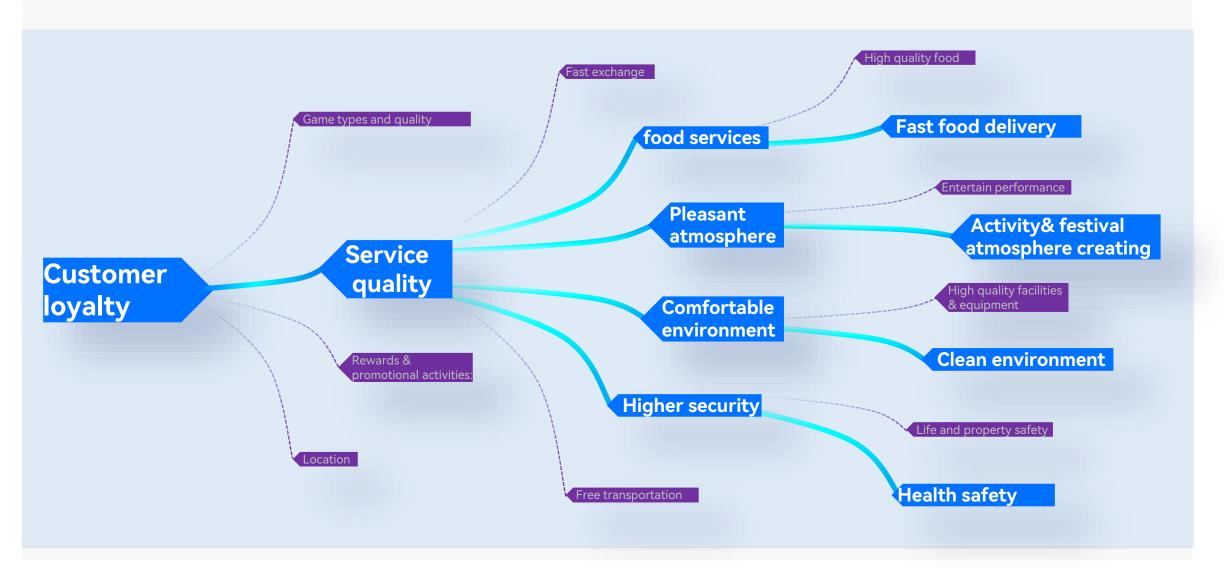


heated competition

There are currently 41 casinos in Macau. Among them, some famous casinos include Venetian, City of Dreams, Wynn Macau, Sands City Center, etc. Between casinos, there is a high degree of overlap in business, resulting in **extremely fierce competition** in the casino industry



Casino Core Competition Decomposition



Pudu Understanding of Casino Scenario

Pain point

Requirement

PUDU Robotics

- High quality service=high cost Intelligent robot delivery
 - Long distance
 - High frequency 24-hour continuous demand
 - fast response to customer needs
- - Multi mode delivery with high adaptability
 - Fast response and wide coverage

Al path planning & navigation

- Long work endurance
- Abundant UI with simple management











Bellabot

Swiftbot Pudubot2

holabot Kettybot

Frequent replacement cost

Activity& festival atmosphere creating

Clean environment

Fast food delivery

• market activities & festival atmosphere requires frequent replacement of promotional plans, with additional cost expenditures

Lack of novelty

Customers have become accustomed to traditional marketing methods and the atmosphere of casinos, difficulty in creating new impressions

Intelligent robot marketing

- Almost zero cost change in promotional content
- Efficiently deliver marketing content to target customers
- Make the atmosphere more technological and innovative



Pudubot2



Kettybot

High work intensity

· Large cleaning area, multiple types of cleaning, and long cleaning time

High investment

High cost on labor, tools, and management

Intelligent robot cleaning

- High cleaning quality & efficiency
- One robot for multiple cleaning
- Long endurance
- Easy to manage



Health and safety anxiety

 In the post pandemic era, the special Health safety environment of casinos has made people more concerned about contact safety

Intelligent robot disinfection

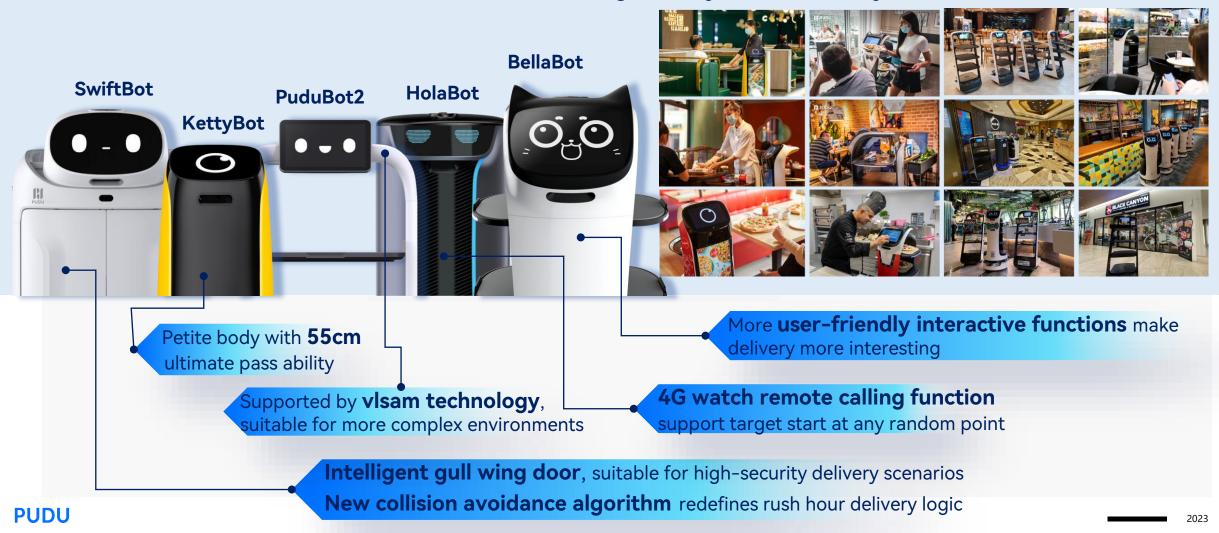
The whole process of disinfection and sterilization protection, with visual management, protects the safety of customers and keep the loyalty of customers



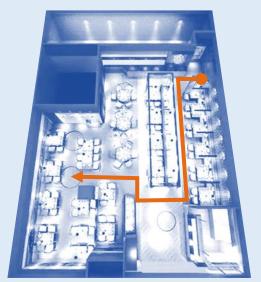
PUDU

Food Delivery Solution : Robots

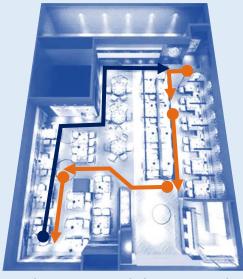
Human-Robot Collaboration: Driving Quality and Efficiency in Service



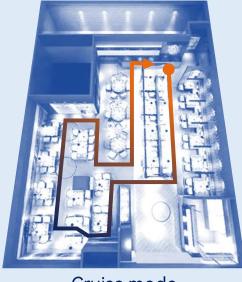
Match The Right Delivery mode



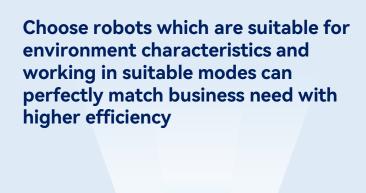
Direct delivery mode



Multi-targets delivery mode



Cruise mode















for VIP area

for all region

for Slot area

for dish recycle of all regions

for table games area



Delivery Solution For Slot Area



Scenario characteristics

- Narrow road
- Many gamblers crowded
- High frequency catering demand
- Provide light food and beverages
- Gamblers pick up their own meals



KettyBot cruise delivery

- 55cm Ultimate Passivity Designed for Narrow Scenarios
- Multi accessories choices adapt to different type of food
- 18.5inch screen display the content edited by the operator



- 1. Put snacks and beverages onto KettyBot at the food center
- 2. KettyBot Cruise according to the predetermined route
- 3. KettyBot stop at the designated location and voice remind guests to pick up food. Continue moving after the countdown is completed
- 4. Guests can click on the screen on top of KettyBot at any time to stop the robot and take the food



Delivery Solution For Table game Area



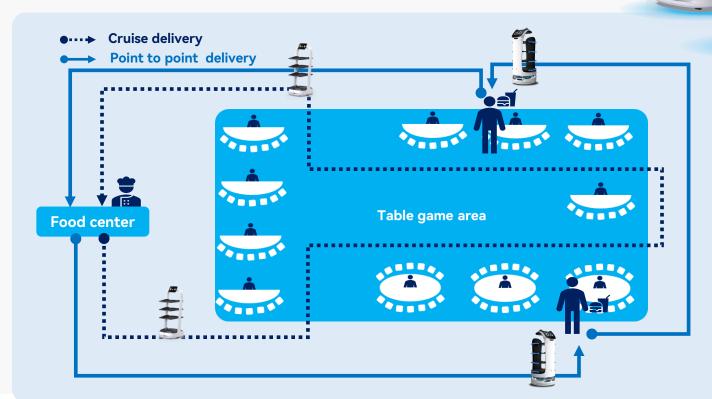
Scenario characteristics

- High frequency catering demand
- Some customer order food when they need



BellaBot & PuduBot 2 Mix mode delivery

- Cruise mode+ point to point mode to support complex delivery requirement
- Pudubot2 with Vslam support high floor height scenario



Point-to point mode Delivery Process

- 1. Customers order food to service staff.
- 2. The staff notify the food center to prepare the meal
- 3. The food center places food on the robot and issues delivery order
- 4. Robot delivery
- 5. The robot arrives and the service staff hands the food to the customer
- 6. Robot Goes to Next Task Point
- 7. The robot returns to the food center and waits for the next mission

Delivery Solution For VIP Area



Scenario characteristics

- Higher privacy
- High security requirements of food



HolaBot protective delivery

Automatic gull wing doors prevent food contamination during delivery, make customers feel protected



Direct mode Delivery Process

- 1. Customers order food to service staff.
- 2. The staff notify the food center to prepare the meal
- 3. The food center places food on the robot and issues delivery order
- 4. Robot delivery with sealed cabin
- 5. The robot arrives and the service staff hands the food to the customer
- 6. The robot returns to the food center and waits for the next mission

Dish Recycle Solution



Scenario characteristics

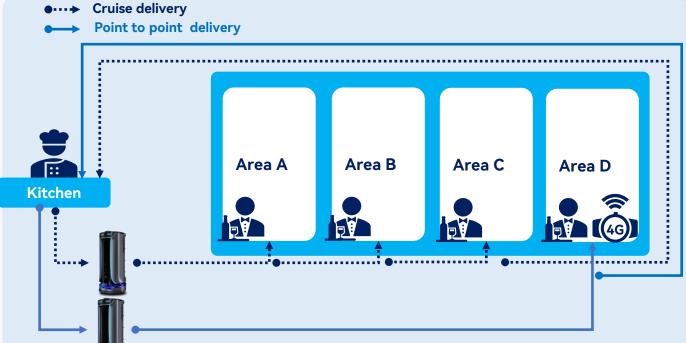
- High frequency
- Remote call
- Keep customers undisturbed
- Require staff assistance



HolaBot dish recycle expert

support cruise mode & 4G watch remote calling mode ,adapt different application

4G/Lora Watch



Cruise Dish recycling Process

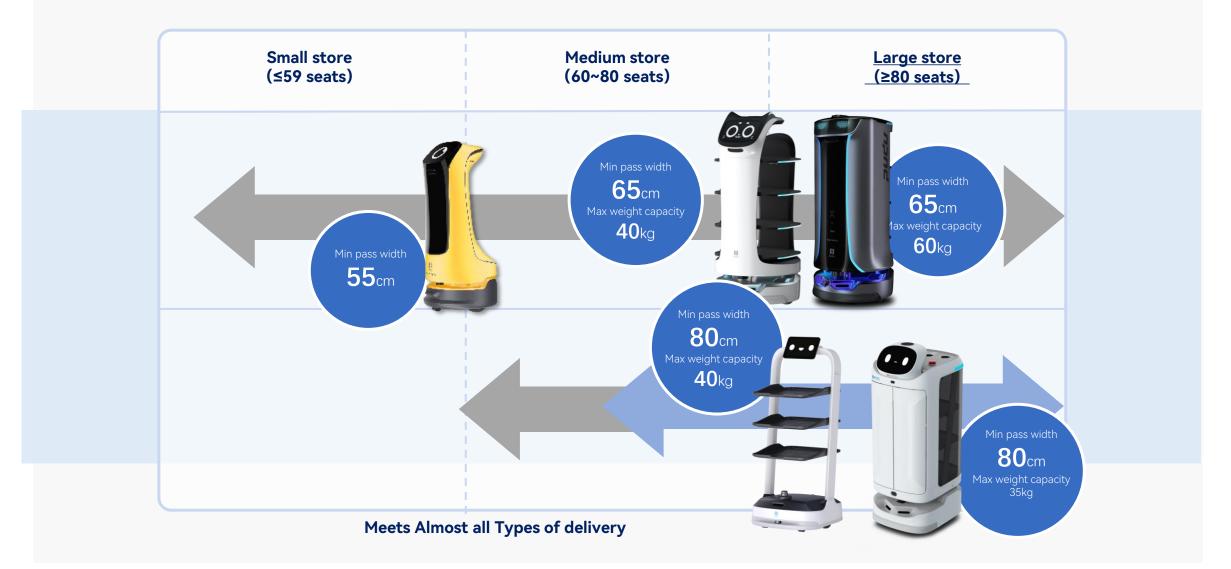
- 1. HolaBot Cruise according to the predetermined route and stop at the designated location
- 2. The staff collect the dishes for the charged area and put it onto HolaBot
- 3. Hola Robot run to the next point
- 4. Holabot return to the kitchen ,after cleaned ,start to cruise again

4G watch remote call dish recycling Process

- 1. The staff calling Holabot by 4G watch
- 2. Holabot go to the point called
- 3. The staff collect the dishes for the charged area and put it onto HolaBot
- 4. Holabot return to the kitchen ,after cleaned ,wait for next call

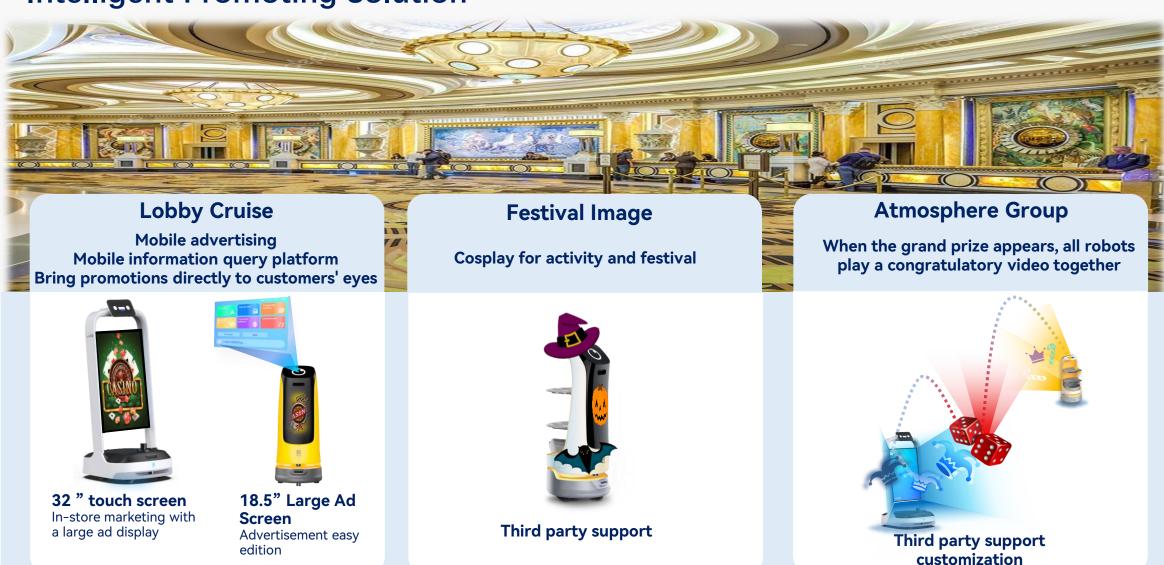


Delivery Scenarios Configuration





Intelligent Promoting Solution



Intelligent Cleaning Solution



marble

1 set CC1 daily cleaning area = 8400m2

= 1.68 manual daily cleaning area

According to different functional areas, ground materials, and cleaning SOP requirements to male the cleaning plan correlated with

PVC &

Vinyl

Low Pile

Carpet

Hardwood

Concrete

map areas work modes time schedule

Ероху

Ceramic

CC1 can completely executes the cleaning task independently as planned

Intelligent Disinfection and Sterilization Solution



Regular ultrasonic dry fog disinfection coverage in the dining area

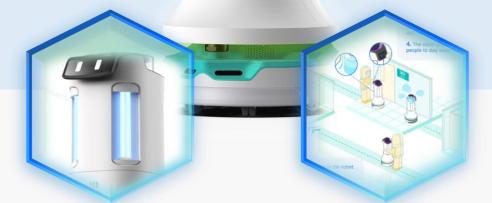
Mobile ultrasonic dry fog disinfection or fragrance spray

Main road ultrasonic dry fog cruise disinfection

UV disinfection Cruise at No customer area and time



Ultrasonic Dry Mist Disinfection



Larger tank capacity for larger disinfection coverage

Multi-type work mode for flexible choices

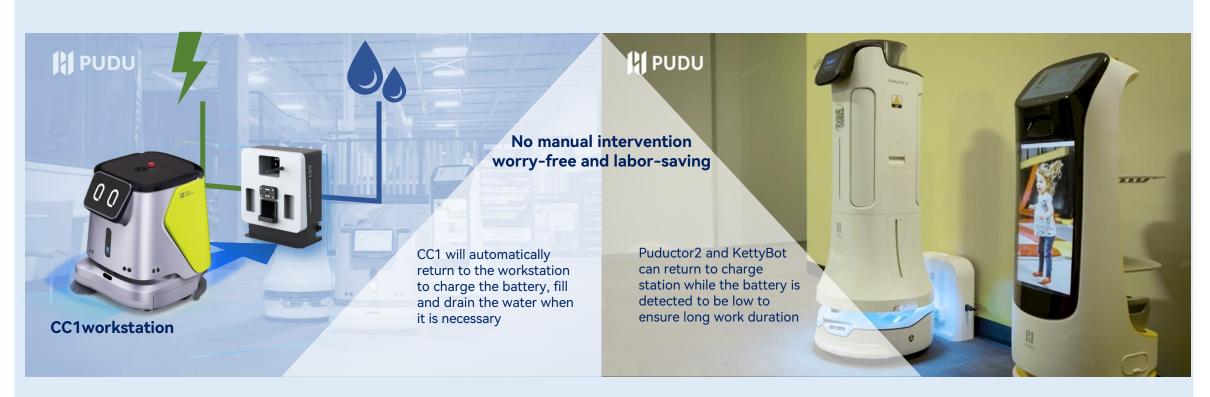


Bigger battery capacity for longer endurance

PUDU



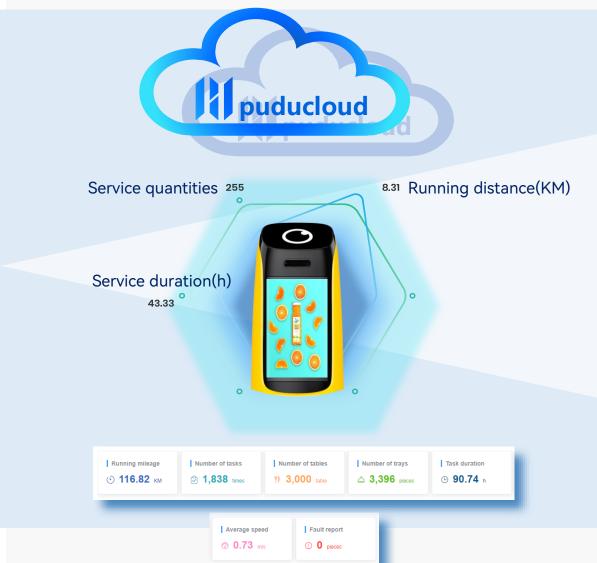
Pudu Self-charge Solution



Pudu Self-charge solution

Truly liberate management resources and achieve unmanned operation

Operation Management Solution





PC: PUDU Merchant Management Platform

- 1. Fully meets marketing requirements and facilitates business operations of supermarkets:
- 2. Quick editing of personalized ads, music, and voice
- 3. Commodity category management specially designed for supermarkets
- 4. Hierarchical authorization management tailored for supermarket chains



Mobile phone App: Pudulink

- 1. Marketing asset management
- 2. Voice content management
- 3. Anywhere and anytime



02 Successful Cases

Value



Strengthen core competitiveness for Casino



Empower enterprises with innovative and dynamic brand images, and enhance their market exposure

Better service quality

Intelligent robots comprehensively optimize services, improve efficiency, and save costs

More revenue returns

Effective services lead to increased customer traffic, higher operational management efficiency leads to cost savings, and thus generates direct financial returns

Higher working satisfaction for employee

Reflect humanistic care and optimize the work content of employees

Reduce work pressure and burden 🕍

Reduce long time & high frequency of repetitive and tedious tasks such as food delivery dish recycling



Reshaping employee value

Employees can focus on service and enhance their sense of work achievement

Experience of Technological Innovation for customer

Customer experience improvement



Effective protection and control In the post epidemic era

with less contact services make customers feel more at ease

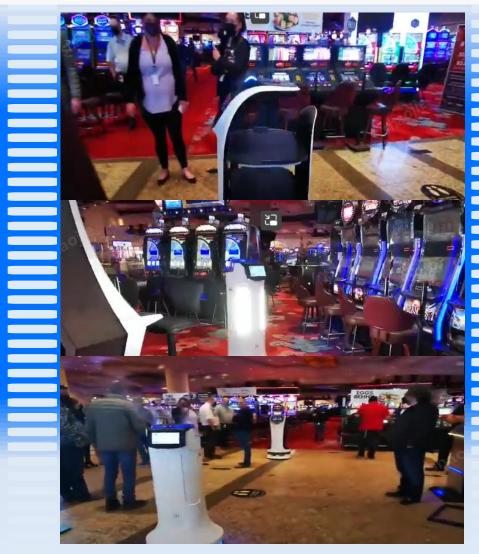
Successful Case: BellaBot in Casino of Slovenia



Successful Case: Bellabot & Puductor 2 in Canada



Bellabot & Puductor 2 Deliver & disinfection



https://www.youtube.com/watch?v=RIYrXxlkWAk



03

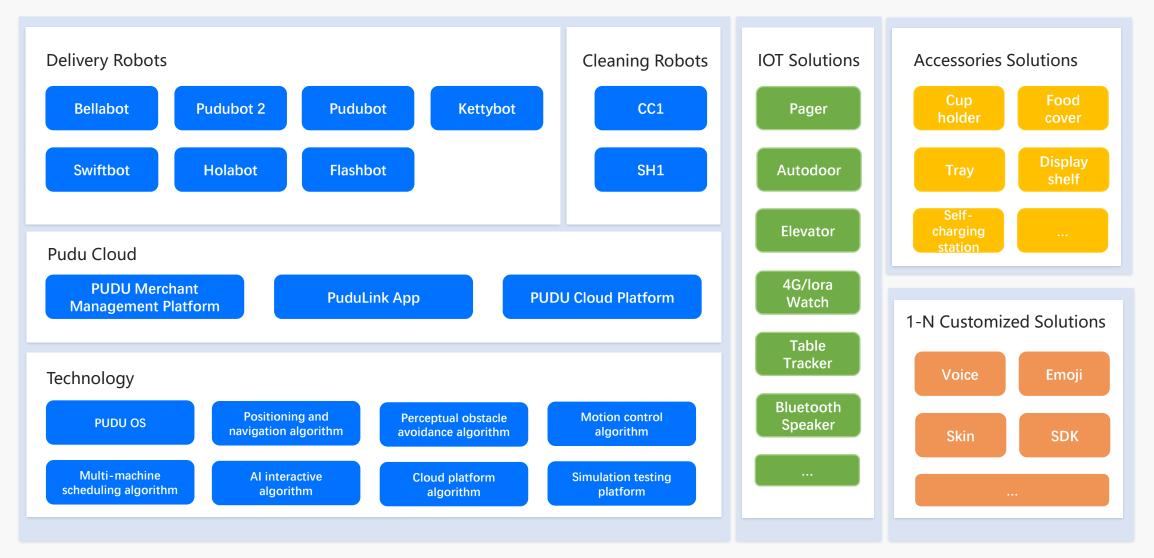
Product Family Matrix

Creating truly useful robot to improve human productivity and quality of life



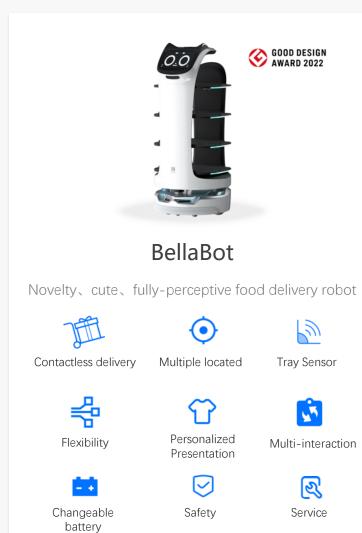


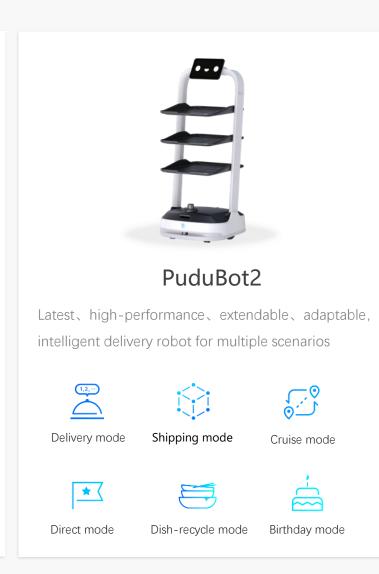
Product Family

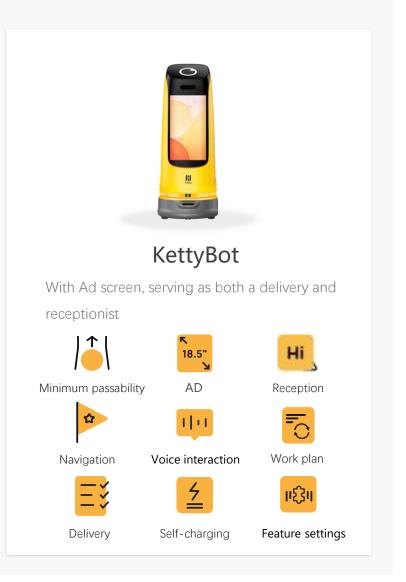




Delivery Robots







Delivery Robots

DESIGN AWARD 2023 **SwiftBot** Delivery Robot for Smooth Peak Hour Operations, Redefining Social Interaction between Humans and Robots

Operating Status

Projection

Atmosphere

Projection

Foot-activated Door

Projection

Avoidance

Reminder



PuduBot



Classic Intelligent Food Delivery Robot, Pioneering the Industry of Trackless Delivery Robots







Scheduling

3D avoidance

Independent Suspension

Ultra-long

Endurance





Sun-resistant

HolaBot First Delivery Robot with Remote Call Notification Function for Multiple Delivery Scenarios medical waste recycle Dish-recycle



FlashBot

Full-Scenario Delivery for Hotels, Offices, Apartments, and Residential Buildings



APP call





Independent cabin door

Customized disinfection time





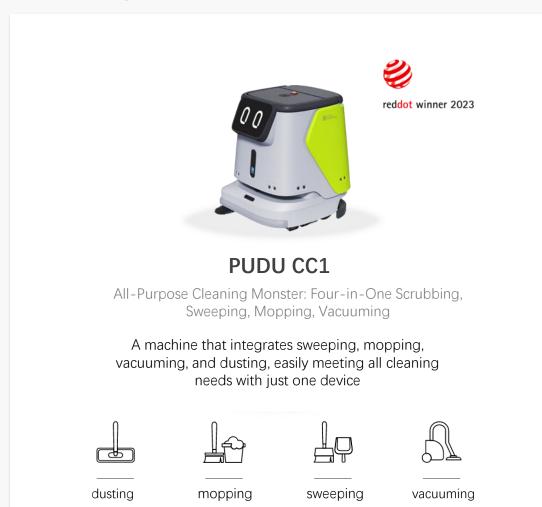


Take elevator

Auto-door

Arrival notification

Cleaning Robots



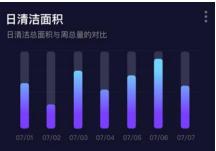


PUDU SH1

Professional Mini Digital Floor Scrubber: A More Professional and Thorough Cleaning Solution

The compact and flexible design allows for easy transition between tasks on multiple floors and surfaces





PUDU Cloud



PUDU Cloud Platform

For distributors

Management platform for managing business opportunities, clues, sub-distributors, merchant customers, and selling robots.

PC – Web

- 1) Singapore Group: https://css.pudutech.com
- 2) Germany Group: https://csg.pudutech.com
- 3) China Group: https://cs-internal.pudutech.com



PUDU Merchant Management Platform

For end-store

A platform for robot configuration, remotely controlling, managing stores and viewing robot operation data.

PC – Web

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- 2) Germany Group: https://businessg.pudutech.com
- 3) China Group: https://business.pudutech.com





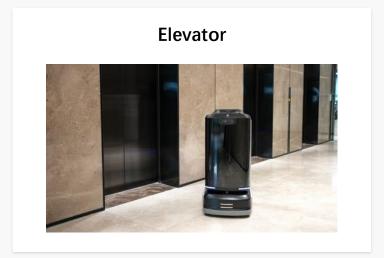


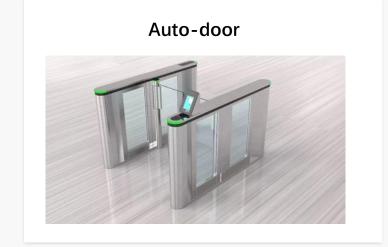
PuduLink App (Android)

IOT Solutions

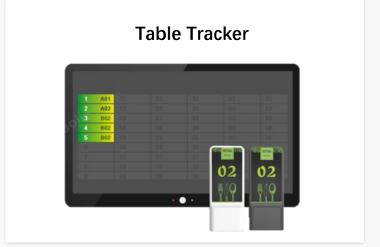












Accessories Solutions



Enclosed Protective Cover

















Cup holder (Bella)





1-N Customized Solutions



PUDU OS



Robot SDK



Skin



Customized Emoji



Customized Voice



Customized Software



Combined with 3rd party hardware

More options to come soon





04 PUDU Introduction

PUDU Introduction

Pudu Robotics

In 2016, Pudu Technology was founded in Shenzhen as a national high-tech enterprise that specializes in research, design, production, and sales of commercial service robots. After seven years of development, Pudu Technology has established hundreds of service points worldwide, with business in over 60 countries and regions, delivering more than 56,000 units. It has become a leader in the field of commercial service robots globally. In the age of intelligence, Pudu Technology will continue to uphold the "inventor's spirit" and solidify its technology, refine its products, create truly useful robot products, and enhance the efficiency of human production and life.

Mission

Use robots to improve the efficiency of human production and living

Vision

To become the world's strongest commercial service robot company









BE INVENTIVE

BE CUSTOMER **CENTRIC**

THINGKING IN THE LIGHT OF FIRST **PRINCIPLES**

BE ENTERPRISING & ACCOUNTABLE



THE ULTIMATE







PURSUING FOR

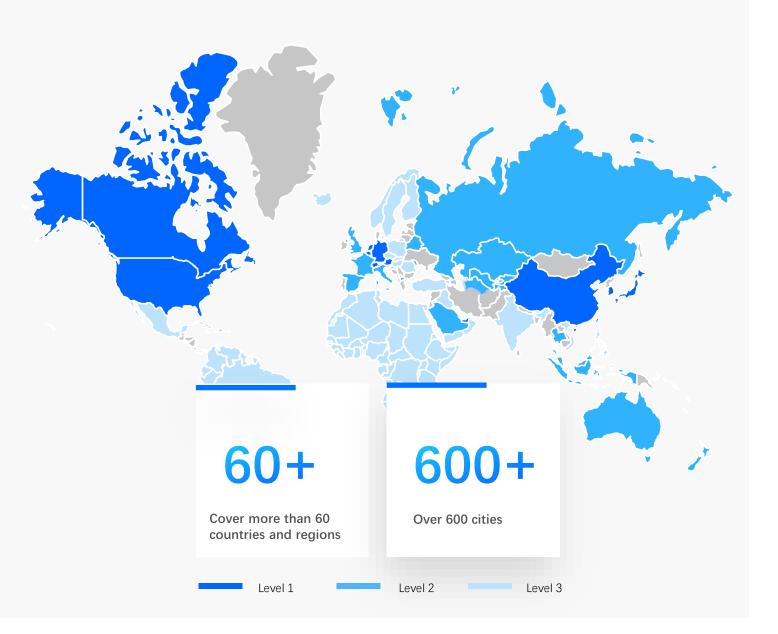
MOVING FAST BE OPEN-UP **EMBRACING** CHANGE

Scale Advantage

Globalization

Pudu Robotics has established a business presence in North America, Europe, East Asia, Asia-Pacific, the Middle East and Latin America. The products have been exported to more than 60 countries and regions around the world, covering more than 600* cities worldwide. Pudu Robotics has established a trustworthy international brand image and become one of the representative enterprises of China's "intelligent" manufacturing abroad.

* Relevant statistics as of December 2022



Scale Advantage

Total Sales Quantity

56,000+

56,000+ * units have been sold worldwide

Market Share in All Scenarios

TOP1

The market share in the full range of commercial service robots is No.1

Market Share of the Overseas Catering Industry

80%

Overseas catering industry's market share > 80%

* Relevant statistics as of December 2022

The world largest commercial service robot manufacturer

























Horner and Certification

Certificate & Patent

All of existing products have passed the multi-certification that match the targeting markets.















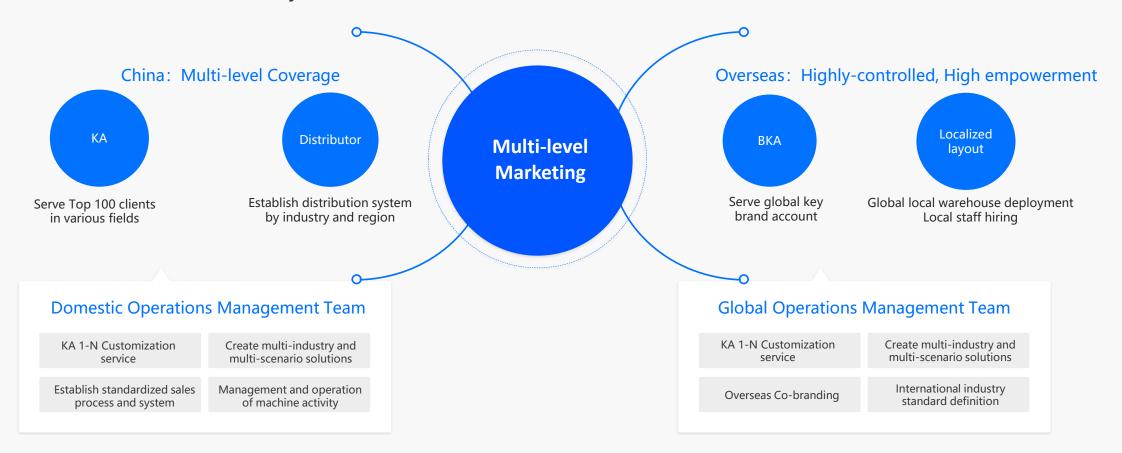
Pudu Robotics has applied for about 1300* core patents, of which invention patents are over 60%, involving positioning, navigation, motion control, human-computer interaction, robotics arm, servo motor, computer vision, cloud platform and other technical fields.





Operation Advantage

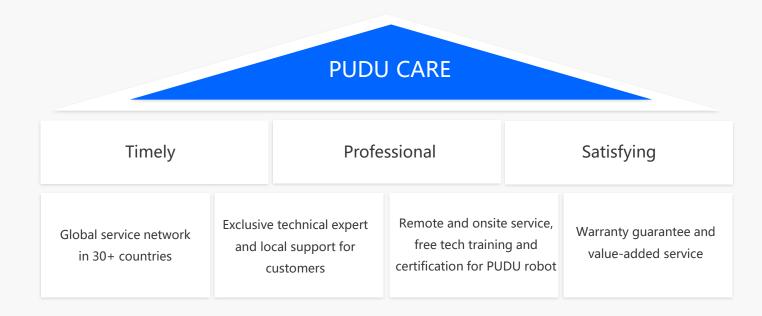
Global Multi-level Sales System



Operation Advantage

Offline Service:

- 1 Year Free Warranty
- 7 × 24 Hours Service
- Local Service & Support



Pudu Robotics has a thorough after-sales support system and humanized after-sales policy as well, whenever it is needed, we are going all out to offer service and reach your satisfaction.



Thank you!



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